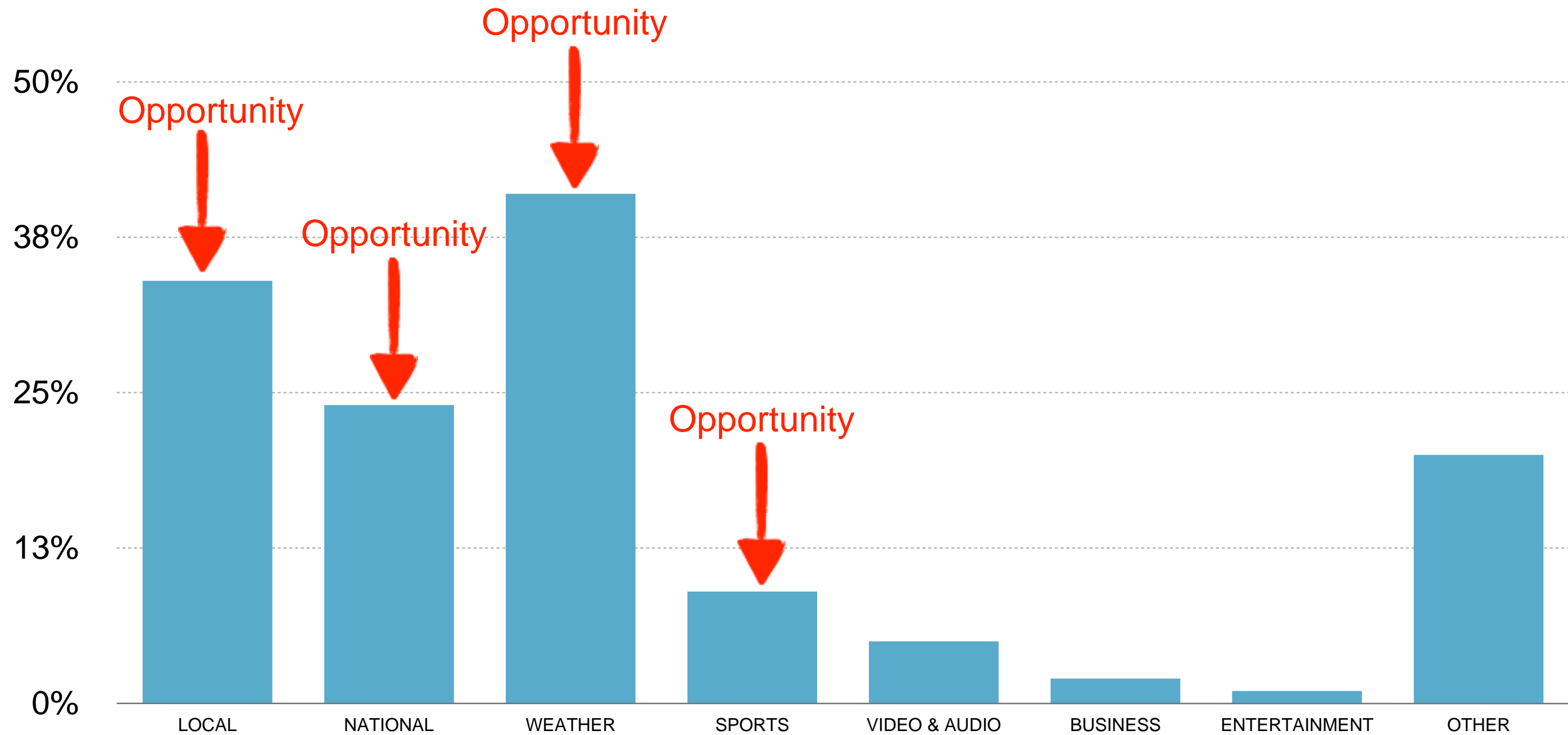


Finding your niche

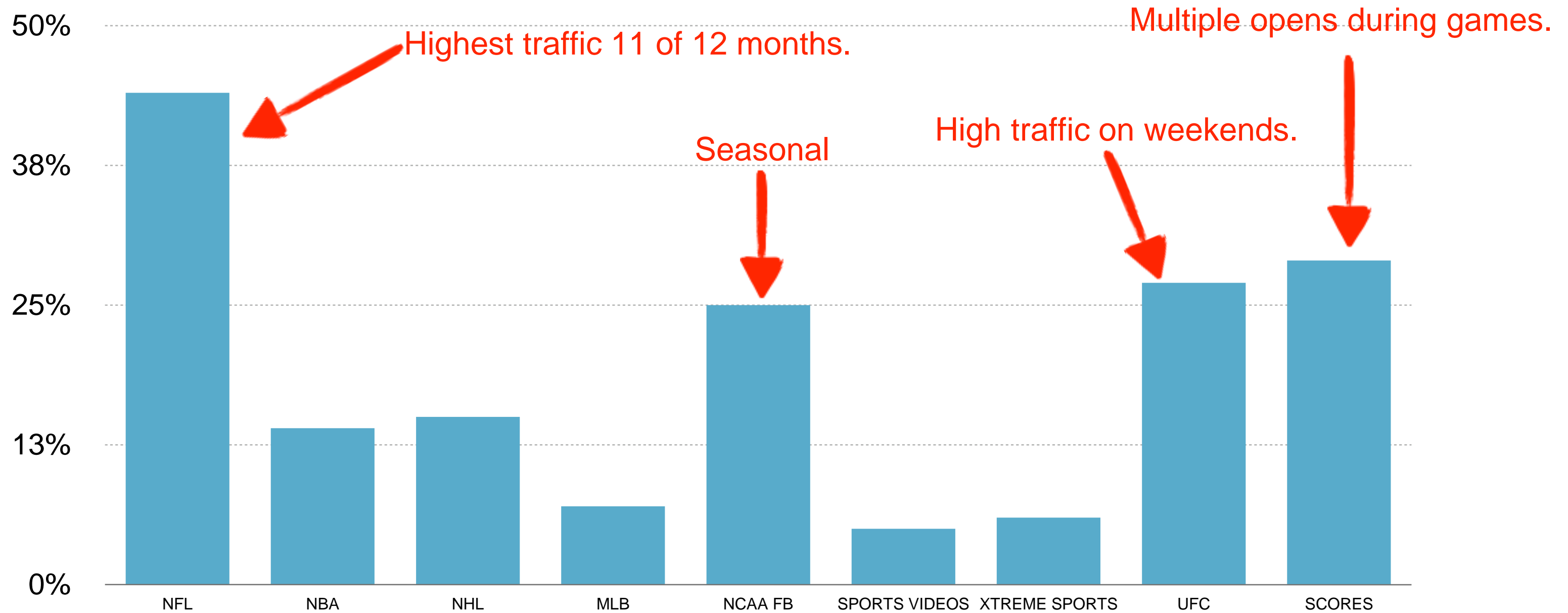


Source: 2015 DoApp Inc Analytics (855 Apps)



CONTENT CONSUMED BY USERS

We do cool stuff.



Source: 2015 Sports Tap Categorical Analytics



DEEPER IN THE CATEGORY FUNNEL

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MOST POPULAR NFL TEAM BY STATE



THE UNITED STATES OF COLLEGE FOOTBALL

-THE MOST POPULAR COLLEGE FOOTBALL TEAM BY STATE-

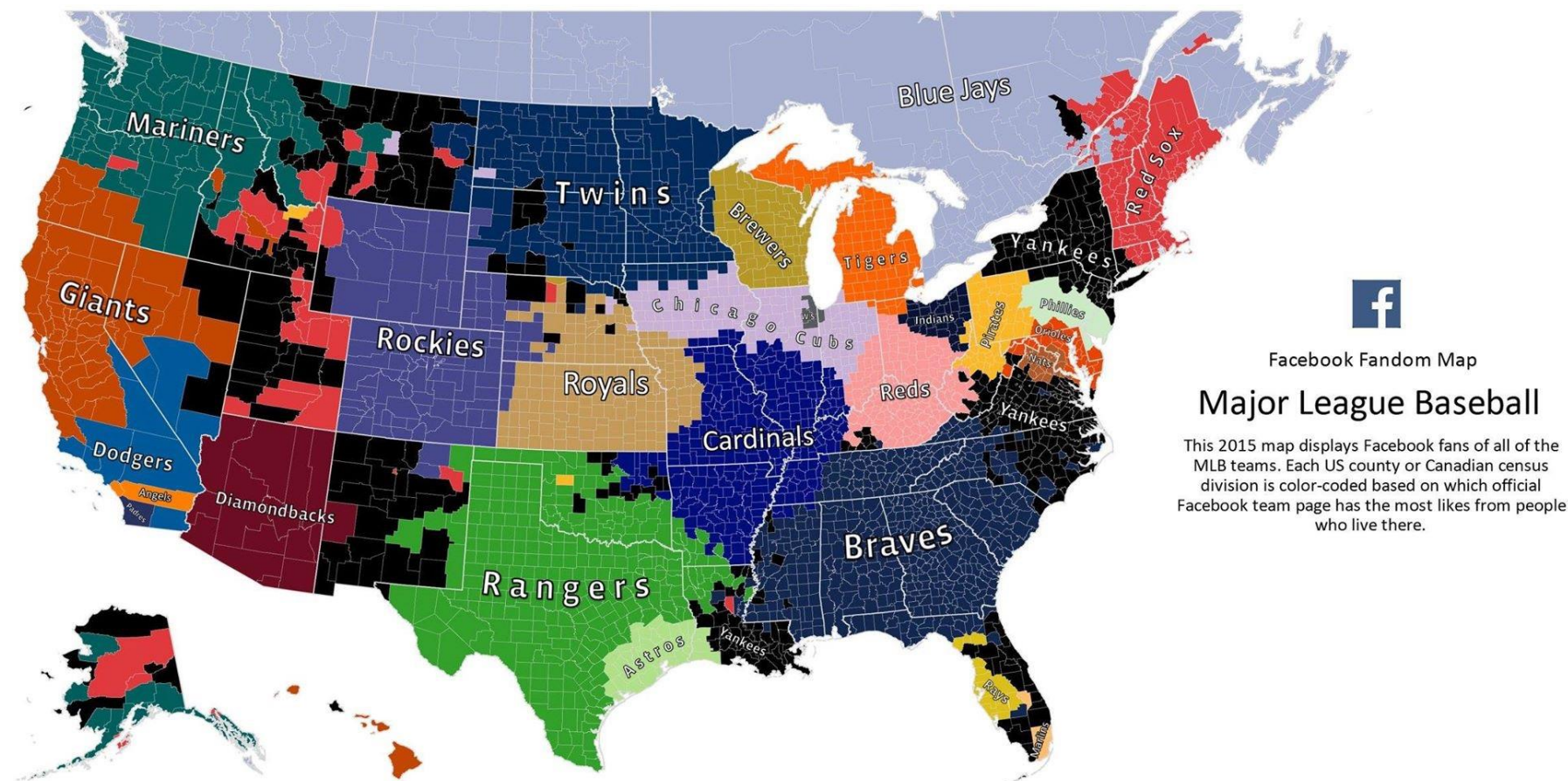
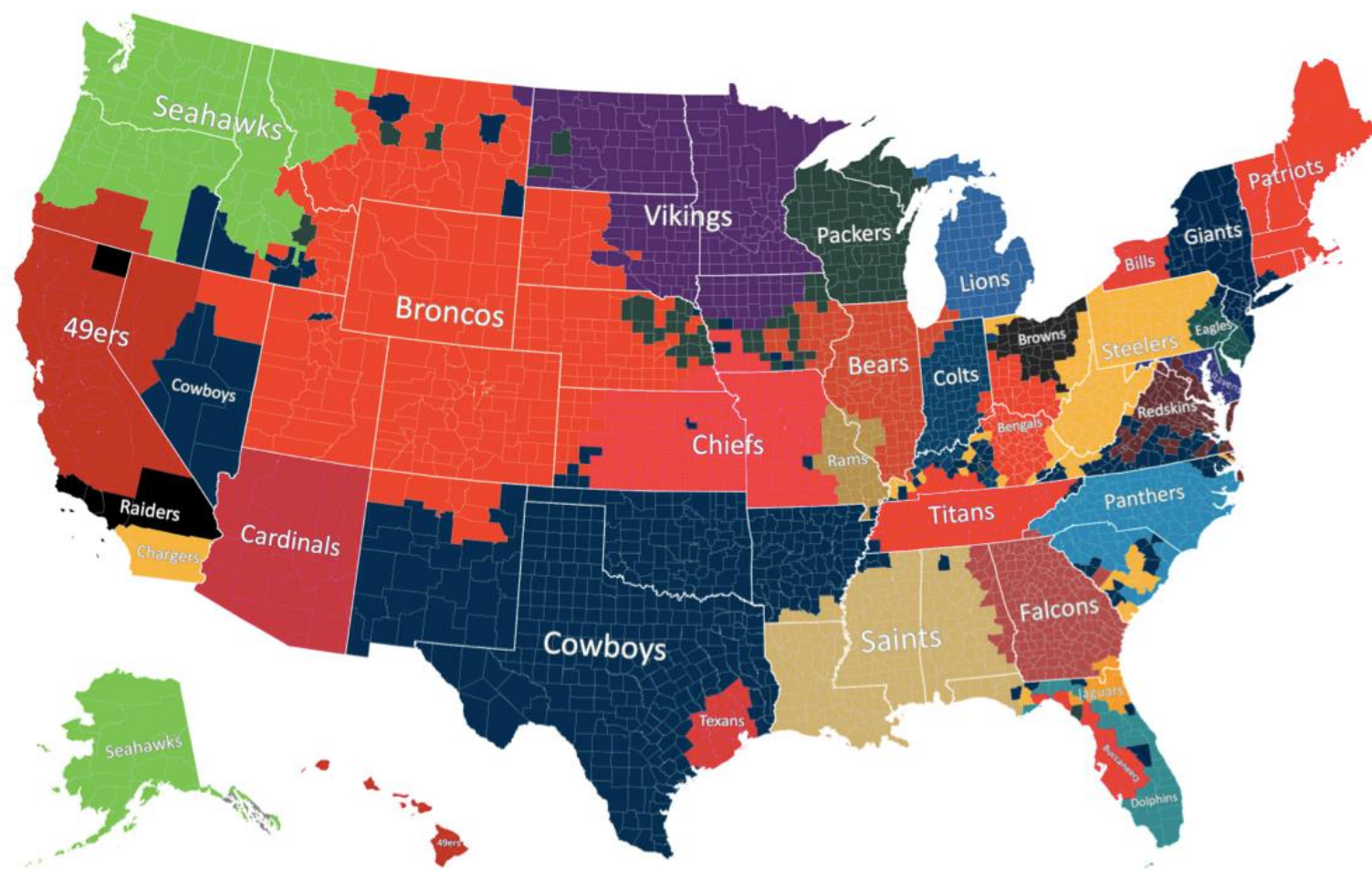


Sources: 2015 Harris Poll, Vivid Seats Survey,



DO YOU COVER THESE TEAMS?

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Source: 2015 Facebook



LOCATION IS EVERYTHING

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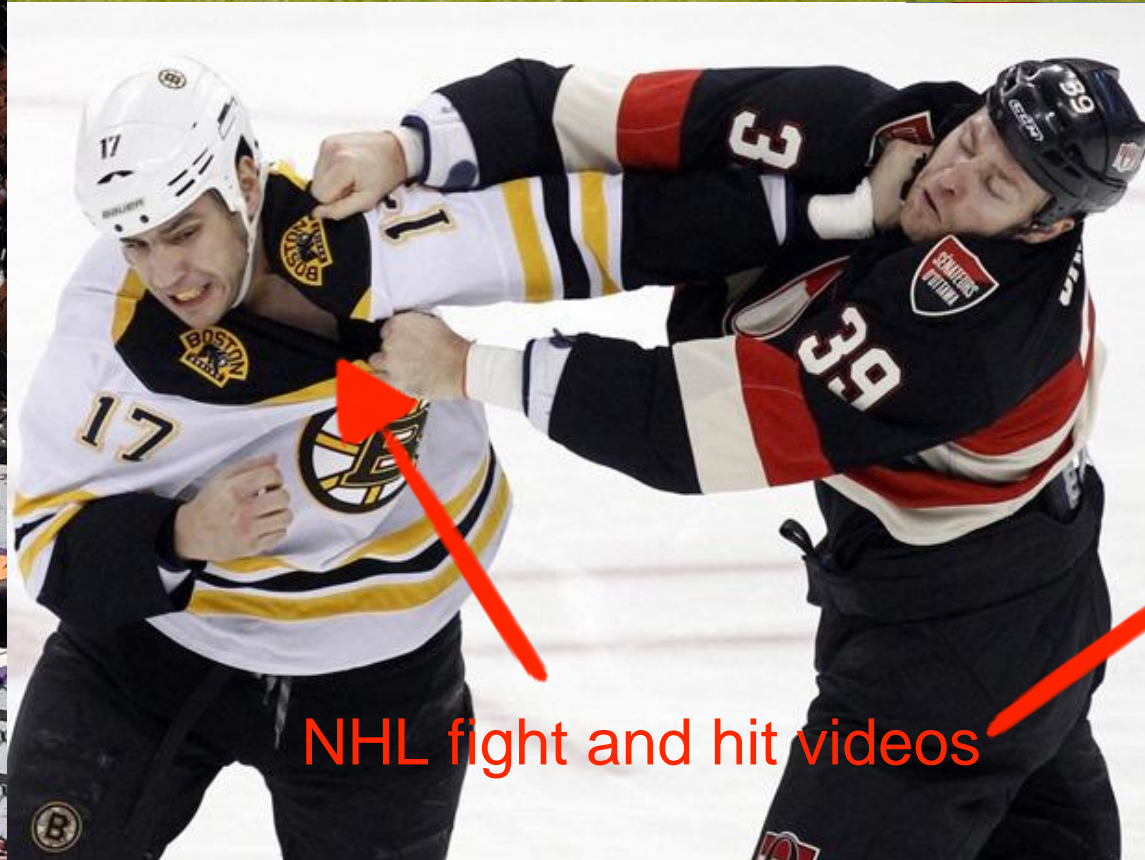
NFL anything videos



Extreme



UFC fight videos

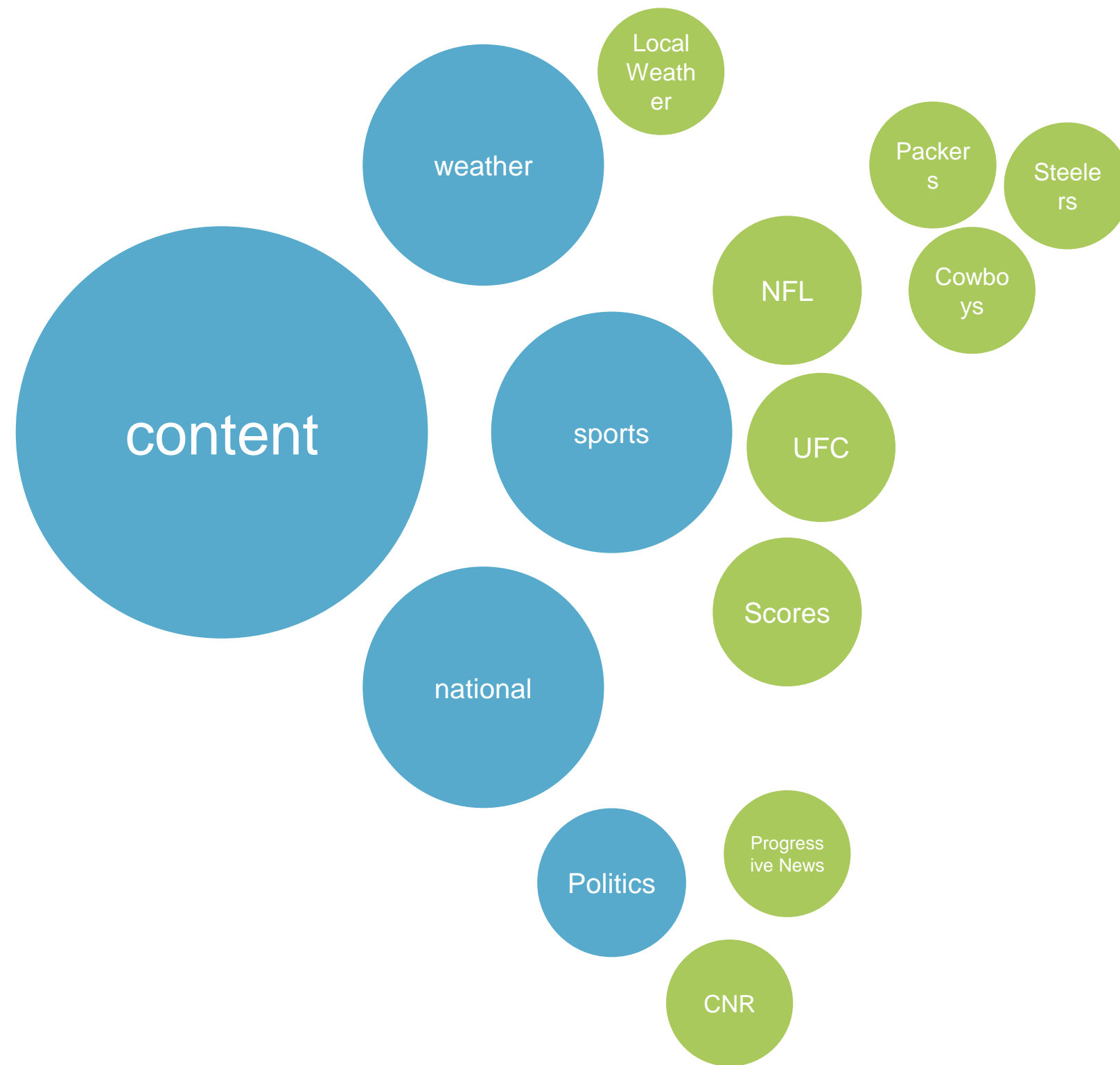


NHL fight and hit videos



HITS, PUNCHES, & THE WIERD NEWS

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Legend: ● app made



SAMPLE FLOW TO BUILD OUT OUR NICHE APP CONCEPTS

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UNLEASHED | WKYC Sports 12+

Tegna Inc. >

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Customer Ratings

Current Version All Versions

We have not received enough ratings to display an average for this app.

Click to rate: ★ ★ ★ ★ ★

Get



Gatorsports 4+

GateHouse Media, Inc. >

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Customer Ratings

Current Version All Versions

Average Rating: ★ ★ ★ ★ ☆ 79 Ratings

Click to rate: ★ ★ ★ ★ ★



+ Get

This app is designed for both iPhone and iPad



Chicago Traffic Tracker 4+

KMOV-TV, Inc. >

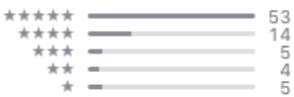
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Customer Ratings

Current Version All Versions

Average Rating: ★ ★ ★ ★ ☆ 81 Ratings

Click to rate: ★ ★ ★ ★ ★



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KMOV-TV, Inc. >

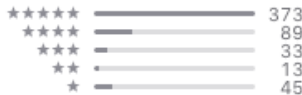
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Customer Ratings

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Average Rating: ★ ★ ★ ★ ☆ 553 Ratings

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Oregon Ducks Sports 4+

The Register-Guard >

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Average Rating: ★ ★ ★ ★ ☆ 226 Ratings

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Louisville Traffic from WHAS11 4+

Belo Kentucky, Inc. >

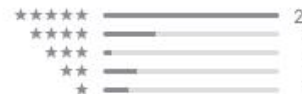
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Customer Ratings

Current Version All Versions

Average Rating: ★ ★ ★ ★ ☆ 34 Ratings

Click to rate: ★ ★ ★ ★ ★



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SAMPLE SPORTS APPS

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Suggested Niche Apps

HS Sports

College Sports Teams

Professional Sports Teams

Weather and Traffic

Demographic Apps (Mom's, Trade's, Kids, etc)

Entertainment

Business

Bad Niche Apps:

Events

Short Seasonal


Too Narrow Focus



Marketing your niche



63% of mobile apps are discovered by searching directly in Apple's and Google's app stores using keywords and phrases.

216	 doapp, inc Headlines: Breaking World & US News, Weather, Sports & Live ★★★★☆ (1,935)	Free	\$602,990
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Source: 2015 Forrester Research



APP STORE OPTIMIZATION

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Organic Methods

Link to app stores on every social share of articles.
Provide a download bar in mobile web site.

Promotional Methods

Ads in core apps.
Media promotion (Newscast or Print).
Advertorial articles on web site.

Source: 2015 Forrester Research



ORGANIC & SOCIAL OPTIMIZATION

We do cool stuff.

Monetizing your niche

