## Forsyth County News ForsythNews.com

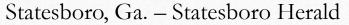
How a 100-year-old tri-weekly became a champion of innovation



Vince Johnson, Publisher

Twitter/Instagram: @vincejohnson Linkedin/Facebook: Vince Johnson



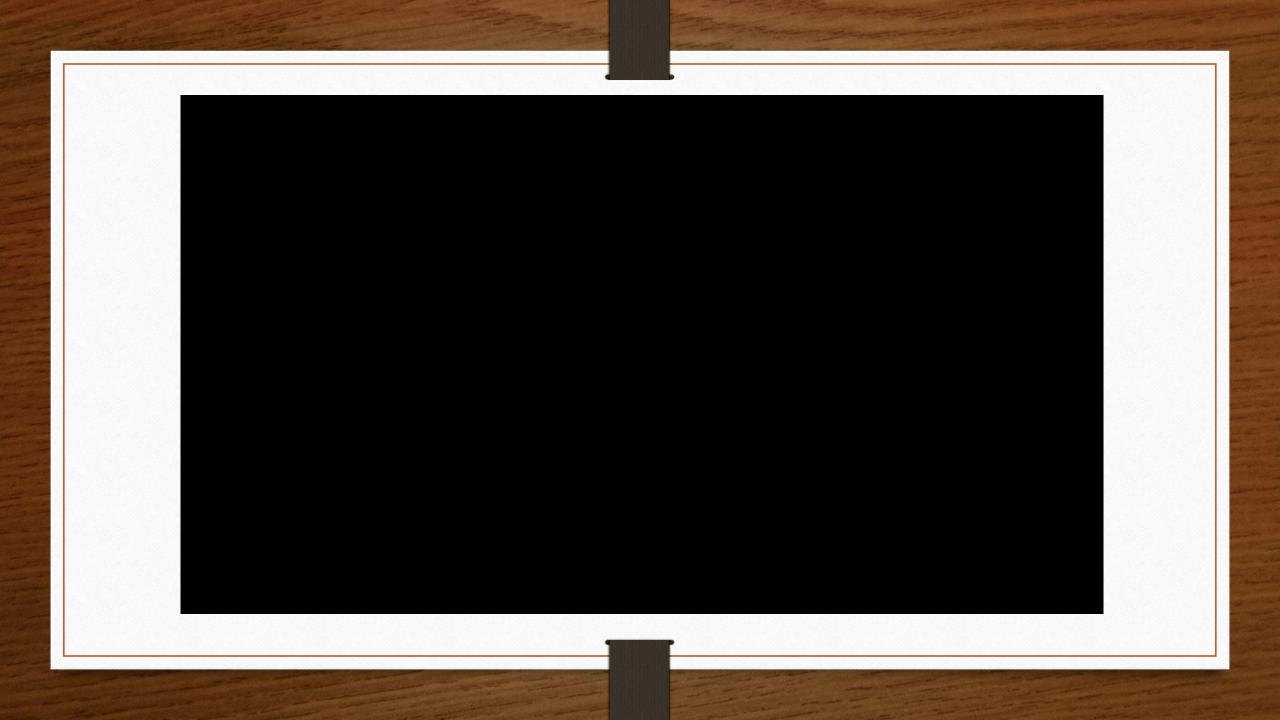




Santa Clarita Signal – Santa Clarita, Calif.



STREET BURNAM





#### Forsyth County News in 2014.

- No dedicated photographer.

Forsyth County News

**City could form in south Forsyth** 

and the second

Expanded library hours well received

Basketball roundup

Starting

to stir

- One social media post per day.
- Staff layoffs and distribution cuts.

Board

revisits

growth

Two members could be addee





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OLITICAL NEWS AP BUSINESS NEWS AP

## MOMENTUM

force or speed of movement; impetus, as of a physical object or course of events:

The car gained momentum going downhill. Her career lost momentum after two unsuccessful films.

# GOALS

Build our audience exponentially by becoming a community gathering space.
Create new revenue streams through owned local content.
Become a great place to work.

## BUILDING AUDIENCE

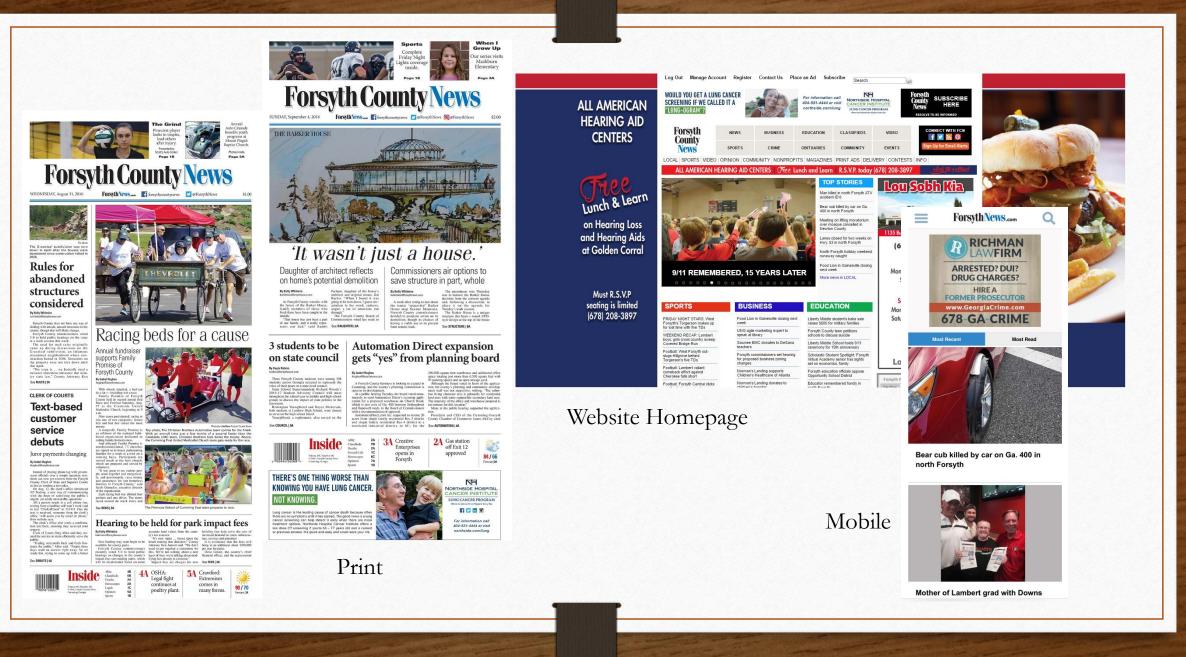


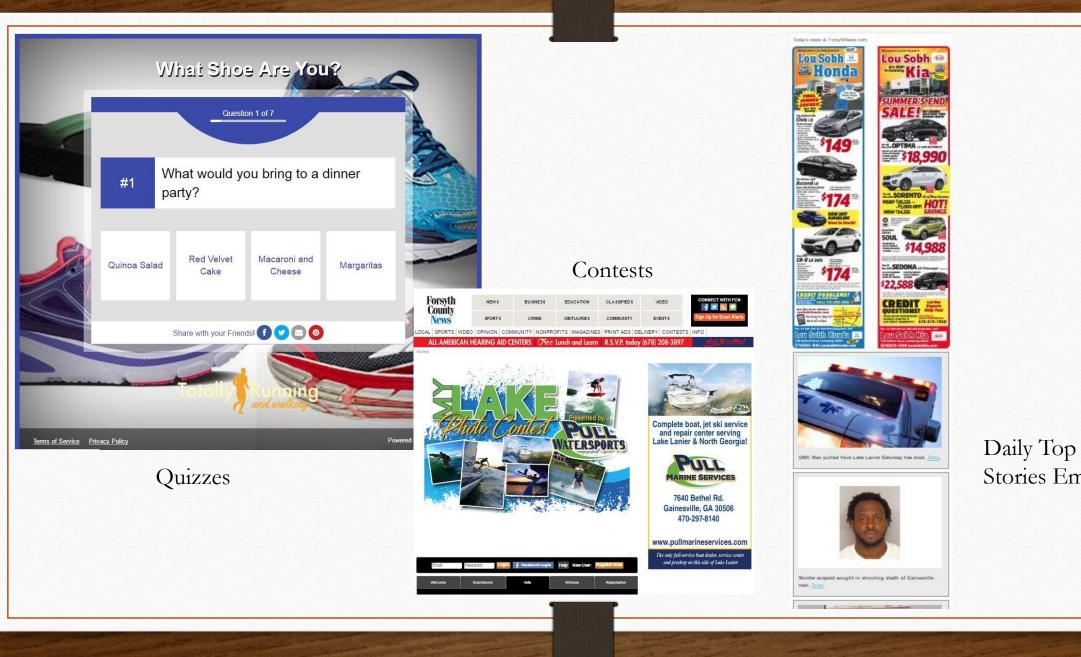
Jan. 2014 = <1000 followers Jan. 2015 = 6,055 followers Jan. 2016 = 10,700 followers Today = >15,000 followers

All organic growth. Multiple staffs admins. Many posts per day.

## BUILDING AUDIENCE







Stories Emails

## Overall audience up by >300%

## BUILDING REVENUE STREAMS

#### STUDIO FORSYTH

Sponsored local video shows on ForsythNews.com Premier video and commercial production house in the area





#### Little Free Pantry coming to Forsyth

By Isabel Hughes itughes Worsythnews.com

hight higher higher standing strength representation of universe in a scale bioin imports of the scale biointimic import of the scale biointimic imp e can stock the pantry.



Castaneda recently met with Todd Jenes, a Republican from south Forsyth who is running unopposed for the District 25 state House of Representatives seat, who pledged his dedica-The biggest challenge, Castaneda said, is ding locations for the pantries. The first will unaming. Vithin the next month, we'll definitely hav p, but we're hoping to have more through-he county," she said. "We have people



N. C. C. C.

A Little Free Library contains typical pantry items like toiletries and non-perishable food. People are encouraged to stock the pantry as they see it depleted. ation or to get involved. Maria Castaneda at forsyth

#### FORSYTH VIRTUAL ACADEMY

#### Senior has sights set on economics, finance, family

adeny Grade: Senior GPA: 3.88, weighted Classes: 5 AP classes to tter college as a sophoalso studying ...... how to manage money using these skills."

In school: DECA: cho

Seorgia delegate to agress of Future and Technology



or an office one day, a



Building Revenue Streams

### Exclusive Content

Sponsorships



#### **Creative Enterprises opens Forsyth campus**

"We have cli ions. "Because of all the i rms of g



group of people come to Creative Enterprises in Lawrenceville and look at our they've just found a way to do to be here," said Aaiska add another 10 in about





5th grade

Mashburn Elementary School



Follow (RForsythNews on Instagram for an interview with Rile

A series presented by Cumming Pediatric Group that highlights elementary school students in Forsyth County, their hobbies and dreams. By Kayla Robins

prombel by







#### North Forsyth JROTC hosting meet Saturday By Kelly Whitnire kehimire@forsythnews.com takes place between college ROTC pro-



Sawnee EMC donates to teacher

FROM 1A

#### Zoning

the says attention is not a solution in the service and split more traditional outdoor at each abased in tests attentions of the service attention at each abased in tests attention at each abased in test attentin test attention at each abased in test attention at each abased

#### FROM 1A Barker

Analite for superchargh life design - and here with the bound of the b





#### OBITUARIES Presented by **ForsythForecast** Cheek The four-day outlook NUNDAY MONEAY TUESDAY WEDNESDAY Thunderstorms 87/68 87/68 85/67 88/67 Lake Lanier level September 8: 1065.5 feat September 7: 1065.5 feat September 6: 1065.6 feat 1065.4 feet las of 10 a.m. September 50 - Stan Corps stops issuing new dock permits on lake And Frank and Angel Ang American Legion monthly meet-The American Legion Post 307 installed their Legion Officers on Aug. 8 at the National Guard Armory for the year of 2016-17. Commander Frank Singleton, led, and his officers will lead the Post for their many activities. The Post raises funds for veterian causes and Americanism youth programms. We've Been Honoring Veterans for Their Courage & Service Since 1928

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SUNDAY, SEPTEMBER 11, 2016

on Sept. 17, from 2-4 of students. Charlotte's Forsyth County News p.m. at the Historic door was always open September 11, 2016





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#### 28 | FORSYTH COUNTY NEWS | Forsyth.N

#### CHEROKEE 50, LAMBERT 36 Longhorns' near comeback falls short



 
 See an endow in a set of plane. Note that the set of the sector of the secto



SUNDAY, SEPTEMBER 11, 2016

Lambert wide receiver Tyler Gillis (left) caught eight passes for 188 yar and three touchdowns.

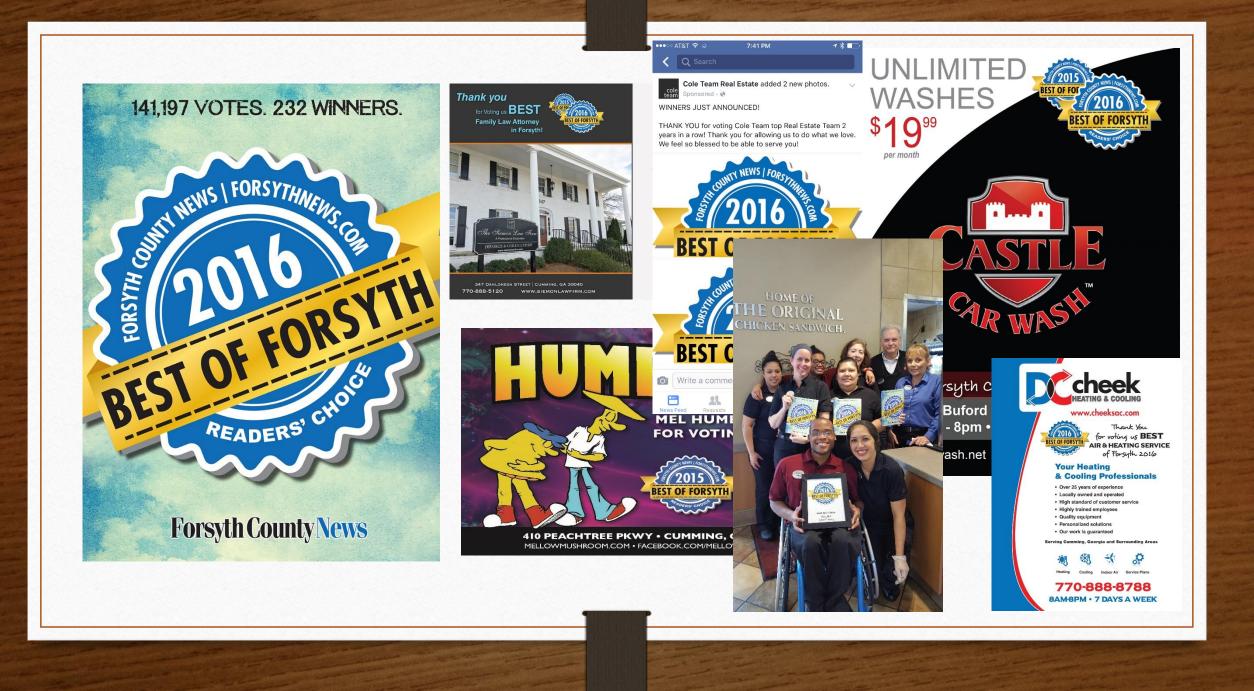
#### **PRISM Automotive Drive Of The Week**

6:16, 10, Hillgrove had just scored its first touchdown of the game, giving some life to the Hawks, but the Wolverines answered with a 10-plays Bo-yard drive highlighted by a 27-yard scramble by quarterback Kiernen Hamilton and finiahed with farst Tongrenois second of the touchdowns on the night to gu up 24.7.



y is our Business

and the following.







# Generated \$100,000 in revenue for 100% growth YOY

# Collected 141,197 votes and featured 232 winners

## Creating The Culture





## Creating The Culture



Follow

#### My team is the best team - no debates!

Thanks to all the @forsythnews staff for helping make **#FCMediaDay16** happen!



Angie Elliott-Decker shared Forsyth County News's post — with Paul Dybas and 4 others. August 17 at 8:33pm · 🛝

Have I said lately that I work with the most awesome & talented group of people?! So excited that we can produce a video like this to represent our schools, our county & our company! Two 2 to our crew @ FCN for putting this together....we totally ROCK!

Forsyth County News August 17 at 8:05pm · 🚱

Watch Episode 1 of Camp Chronicles with the Forsyth Central Bulldogs here - http://www.forsythnews.com/multimedia/984/

Presented by DC Cheek Heating & Cooling.



Forsyth County Media Day Wrap-Up with Brian Paglia & Michael Foster. Thanks to our sponsors - Scott's Auto Center, Resurgens Orthopedics, Ace Hardware Hwy 20, Big Frog Custom T-Shirts & More & Chick-Fil-A of Lanier Crossing

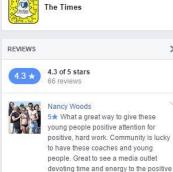


Micah Green August 21 at 10:14pm - Instagram - 🞎

Spread I designed for Kayla Robins' cover story with some bold predictions for the future of Forsyth County. From our Aug/Sept issue of The Life, which went on stands today. As always, thanks to everyone involved for making this work.



Comment ur Like A Share



in their community. Congratulations

Forsyth County News.



Cheri Bullard shared Forsyth County News's photo. 3 hrs - 🎎

>

#FCMediaDay16 is a wrap! Thank you to our amazing sponsors and staff! Good Luck Forsyth County football!

Show Attachment

🕜 Kay	yla Robins and 3 others		
	Write a comment	Ø	3

3 hrs - 11

Today we helped our sports staff put on the first-ever Forsyth County Media Day for high school football, and it worked! I'm constantly blown away at how well our entire staff works together across traditional boundaries and job descriptions to create amazing products. Things like this just make me look forward to what we're going to do next.

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How a 100-year-old tri-weekly became a champion of innovation



Vince Johnson, Publisher

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